



SINCE 1946

**JERSEY POTTERY's STANDARD CONDITIONS FOR THE SALE OF GOODS
MAY 2014 EDITION**

The Customer's attention is drawn in particular to the provisions of clause 9 which contains limitations and exclusions of liability

1. Interpretation

1.1. **Definitions.** In these Conditions, the following definitions apply:

Business Day	a day (other than a Saturday, Sunday or public holiday) when banks in Jersey are open for business.
Conditions	the terms and conditions set out in this document as amended from time to time in accordance with clause 11.6.
Contract	the contract between Jersey Pottery and the Customer for the sale and purchase of the Goods in accordance with these Conditions.
Customer	the person or firm who purchases the Goods from Jersey Pottery.
Force Majeure Event	has the meaning given in clause 10.
Goods	the goods (or any part of them) set out in the Order.
Order	the Customer's order for the Goods, as set out in the Customer's purchase order form or in the Customer's written acceptance of Jersey Pottery's quotation as the case may be.
Order Acceptance	Jersey Pottery's written acceptance of an Order whether by way of conduct in dispatching the Goods to the Customer or in written form after receipt of an Order whether by way of official acknowledgement of an Order or by way of an email or letter or other written communication clearly accepting the terms of an Order and forming a Contract.
Supplier	Jersey Pottery Limited (registered in Jersey with company number 407). VAT Number 843819796

- 1.2. **Construction.** In these Conditions, the following rules apply:
- 1.2.1. A **person** includes a natural person, corporate or unincorporated body (whether or not having separate legal personality).
 - 1.2.2. A reference to a party includes its personal representatives, successors or permitted assigns.
 - 1.2.3. A reference to a statute or statutory provision is a reference to such statute or provision as amended or re-enacted. A reference to a statute or statutory provision includes any subordinate legislation made under that statute or statutory provision, as amended or re-enacted.
 - 1.2.4. Any phrase introduced by the terms **including, include, in particular** or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms.
 - 1.2.5. A reference to **writing** or **written** includes faxes [and e-mails].

2. Basis of contract

- 2.1. These Conditions apply to the Contract to the exclusion of any other terms that the Customer seeks to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.
- 2.2. The Order constitutes an offer by the Customer to purchase the Goods in accordance with these Conditions. The Customer is responsible for ensuring that the terms of the Order are complete and accurate.
- 2.3. The Order shall only be deemed to be accepted when Jersey Pottery issues an Order Acceptance at which point the Contract shall come into existence. If the Order Acceptance arises by way of conduct through dispatch of the Goods in the absence of written Acceptance of Order these terms will apply to the Contract.
- 2.4. The Contract constitutes the entire agreement between the parties. The Customer acknowledges that it has not relied on any statement, promise, representation, assurance or warranty made or given by or on behalf of Jersey Pottery which is not set out in the Contract.
- 2.5. Any samples, drawings, descriptive matter, or advertising produced by Jersey Pottery and any [descriptions or] illustrations contained in Jersey Pottery's catalogues or brochures are produced for the sole purpose of giving an approximate idea of the Goods described in them. They shall not form part of the Contract or have any contractual force.
- 2.6. A quotation for the Goods given by Jersey Pottery shall not constitute an offer. A quotation shall only be valid for a period of 20 Business Days from its date of issue.

3. Goods and protecting the goodwill of the Jersey Pottery Brand

- 3.1. Jersey Pottery's standard catalogue of Goods are described on Jersey Pottery's website at www.jerseypottery.com. Any non-standard Goods will be as described in Jersey Pottery's quotation for the same and/or any written Order Acceptance.
- 3.2. Unless otherwise agreed in writing by Jersey Pottery Goods are supplied to the Customer on the basis that the Customer is buying them for resale through traditional bricks and mortar retail outlets to visiting members of the public.
- 3.3. In the event that Jersey Pottery becomes aware that the Customer is directly or indirectly (or is enabling others) to resell the Goods via the internet in the course of trade Jersey Pottery shall have the right to cancel without liability any other Contract for the Sale of Goods which is then unfulfilled and the Customer acknowledges that Jersey Pottery's policy is not to supply in future Customers who it reasonably

believes has or intends to resell the Goods via the internet in the course of trade.

- 3.4. Jersey Pottery's name and trade marks and other Intellectual property rights may not be used or permitted to be used by the Customer on the internet without its express written permission (which it may withhold at its entire discretion). This clause does not prevent advertising of the availability for sale of the Goods for purchase by personal attendance at a traditional bricks and mortar outlet owned by the Customer.
- 3.5. All use of Jersey Pottery's name and trade marks and other Intellectual property at a traditional bricks and mortar outlet owned by the Customer shall be undertaken in a manner that does not in Jersey Pottery's sole opinion damage in any way whatsoever its name and reputation. Without prejudice to the generality of the foregoing the Customer shall not and will not allow others to deface alter or otherwise damage any Jersey Pottery trade marks and will not sell or present for sale any Goods or their packing that has been altered defaced or damaged.
- 3.6. In the event that Jersey Pottery believes (in its unfettered opinion) that its name or reputation or that of its trademarks is or may be damaged in any way whatsoever by the acts or omissions of the Customer it shall have the right to cancel without liability any other Contract for the Sale of Goods which is then unfulfilled.
- 3.7. The Customer acknowledges that Jersey Pottery's policy is not to supply in future Customers who it reasonably believes has or may through their acts or omissions adversely affect its name and reputation and or that of its trade marks and or is otherwise acting or it reasonably believes may act in a way that is inconsistent with its then current brand protection policies.

4. Delivery

- 4.1. Jersey Pottery shall ensure that:
 - 4.1.1. each delivery of the Goods is accompanied by a delivery note which shows the date of the Order, all relevant Customer and Supplier reference numbers, the type and quantity of the Goods (including the code number of the Goods, where applicable), special storage instructions (if any) and, if the Order is being delivered by instalments, the outstanding balance of Goods remaining to be delivered; and
 - 4.1.2. if Jersey Pottery requires the Customer to return any packaging materials to Jersey Pottery, that fact is clearly stated on the delivery note. The Customer shall make any such packaging materials available for collection at such times as Jersey Pottery shall reasonably request. Returns of packaging materials shall be at Jersey Pottery's expense.
- 4.2. Jersey Pottery shall deliver the Goods to the location set out in the Order or such other location as the parties may agree (Delivery Location) at any time after Jersey Pottery notifies the Customer that the Goods are ready.
- 4.3. Delivery of the Goods shall be completed on the Goods' arrival at the Delivery Location.
- 4.4. Any dates quoted for delivery are approximate only, and the time of delivery is not of the essence. Jersey Pottery shall not be liable for any delay in delivery of the Goods that is caused by a Force Majeure Event or the Customer's failure to provide Jersey Pottery with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.
- 4.5. If Jersey Pottery fails to deliver the Goods, its liability shall be limited to the costs and expenses incurred by the Customer in obtaining replacement goods of similar description and quality in the cheapest market available, less the price of the Goods.

Jersey Pottery shall have no liability for any failure to deliver the Goods to the extent that such failure is caused by a Force Majeure Event or the Customer's failure to provide Jersey Pottery with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.

- 4.6. If the Customer fails to take delivery of the Goods within three Business Days of Jersey Pottery notifying the Customer that the Goods are ready, then, except where such failure or delay is caused by a Force Majeure Event or Jersey Pottery's failure to comply with its obligations under the Contract:
 - 4.6.1. delivery of the Goods shall be deemed to have been completed at 9.00 am on the third Business Day after the day on which Jersey Pottery notified the Customer that the Goods were ready]; and
 - 4.6.2. Jersey Pottery shall store the Goods until delivery takes place, and charge the Customer for all related costs and expenses (including insurance).
- 4.7. If 10 Business Days after the day on which Jersey Pottery notified the Customer that the Goods were ready for delivery the Customer has not taken delivery of them, Jersey Pottery may resell or otherwise dispose of part or all of the Goods and, after deducting reasonable storage and selling costs, account to the Customer for any excess over the price of the Goods or charge the Customer for any shortfall below the price of the Goods.
- 4.8. Jersey Pottery may deliver the Goods by instalments, which shall be invoiced and paid for separately. Each instalment shall constitute a separate Contract. Any delay in delivery or defect in an instalment shall not entitle the Customer to cancel any other instalment.

5. Quality

- 5.1. Jersey Pottery warrants that on delivery, and for a period of 12 months from the date of delivery (warranty period),] the Goods shall:
 - 5.1.1. conform in all material respects with their description;
 - 5.1.2. be free from material defects in design, material and workmanship[; and]
 - 5.1.3. be of satisfactory quality (within the meaning of the Sale of Goods Act 1979)
- 5.2. Subject to clause 5.3, if:
 - 5.2.1. the Customer gives notice in writing to Jersey Pottery during the warranty period within a reasonable time of discovery that some or all of the Goods do not comply with the warranty set out in clause 5.1;
 - 5.2.2. Jersey Pottery is given a reasonable opportunity of examining such Goods; and
 - 5.2.3. the Customer (if asked to do so by Jersey Pottery) returns such Goods to Jersey Pottery's place of business at the Customer's cost,Jersey Pottery shall, at its option, repair or replace the defective Goods, or refund the price of the defective Goods in full.
- 5.3. Jersey Pottery shall not be liable for Goods' failure to comply with the warranty set out in clause 5.1 in any of the following events:
 - 5.3.1. the Customer makes any further use of such Goods after giving notice in accordance with clause 5.2;
 - 5.3.2. the defect arises because the Customer failed to follow Jersey Pottery's oral or written instructions as to the storage, commissioning, installation,

- use and maintenance of the Goods or (if there are none) good trade practice regarding the same;
- 5.3.3. the defect arises as a result of Jersey Pottery following any drawing, design supplied by the Customer;
 - 5.3.4. the Customer alters or repairs such Goods without the written consent of Jersey Pottery;
 - 5.3.5. the defect arises as a result of fair wear and tear, wilful damage, negligence, or abnormal storage or working conditions; or
 - 5.3.6. the Goods differ from their description as a result of changes made to ensure they comply with applicable statutory or regulatory requirements.
- 5.4. Except as provided in this clause 5, Jersey Pottery shall have no liability to the Customer in respect of the Goods' failure to comply with the warranty set out in clause 5.1.
- 5.5. The terms implied by sections 13 to 15 of the Sale of Goods Act 1979 are, to the fullest extent permitted by law, excluded from the Contract.
- 5.6. These Conditions shall apply to any repaired or replacement Goods supplied by Jersey Pottery.
- 6. Title and risk**
- 6.1. The risk in the Goods shall pass to the Customer on completion of delivery.
- 6.2. Title to the Goods shall not pass to the Customer until:
- 6.2.1. Jersey Pottery receives payment in full (in cash or cleared funds) for the Goods and any other goods that Jersey Pottery has supplied to the Customer in respect of which payment has become due, in which case title to the Goods shall pass at the time of payment of all such sums; and
 - 6.2.2. the Customer resells the Goods, in which case title to the Goods shall pass to the Customer at the time specified in clause 6.4.
- 6.3. Until title to the Goods has passed to the Customer, the Customer shall:
- 6.3.1. store the Goods separately from all other goods held by the Customer so that they remain readily identifiable as Jersey Pottery's property;
 - 6.3.2. not remove, deface or obscure any identifying mark or packaging on or relating to the Goods;
 - 6.3.3. maintain the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery;
 - 6.3.4. notify Jersey Pottery immediately if it becomes subject to any of the events listed in clause 8.2; and
 - 6.3.5. give Jersey Pottery such information relating to the Goods as Jersey Pottery may require from time to time.
- 6.4. Subject to clause 6.5, the Customer may resell or use the Goods in the ordinary course of its business (but not otherwise) before Jersey Pottery receives payment for the Goods. However, if the Customer resells the Goods before that time:
- 6.4.1. it does so as principal and not as Jersey Pottery's agent; and
 - 6.4.2. title to the Goods shall pass from Jersey Pottery to the Customer immediately before the time at which resale by the Customer occurs.
- 6.5. If before title to the Goods passes to the Customer the Customer becomes subject

to any of the events listed in clause 8.2, then, without limiting any other right or remedy Jersey Pottery may have:

- 6.5.1. [the Customer's right to resell the Goods or use them in the ordinary course of its business ceases immediately; and
- 6.5.2. Jersey Pottery may at any time:
 - 6.5.2.1. require the Customer to deliver up all Goods in its possession which have not been resold, or irrevocably incorporated into another product; and
 - 6.5.2.2. if the Customer fails to do so promptly, enter any premises of the Customer or of any third party where the Goods are stored in order to recover them.

7. Price and payment

- 7.1. The price of the Goods shall be the price set out in the Order, or, if no price is quoted, the price set out in Jersey Pottery's published price list in force as at the date of delivery.
- 7.2. Jersey Pottery may, by giving notice to the Customer at any time up to 10 Business Days before delivery, increase the price of the Goods to reflect any increase in the cost of the Goods that is due to:
 - 7.2.1. any request by the Customer to change the delivery date(s), quantities or types of Goods ordered,; or
 - 7.2.2. any delay caused by any instructions of the Customer or failure of the Customer to give Jersey Pottery adequate or accurate information or instructions.
- 7.3. The price of the Goods is exclusive of the costs and charges of packaging, insurance and transport of the Goods, which shall be invoiced to the Customer save and to the extent agreed otherwise in writing.
- 7.4. The price of the Goods is exclusive of amounts in respect of value added tax or other applicable sales tax (Sales Taxes). The Customer shall, on receipt from Jersey Pottery of a valid invoice itemising any applicable Sales Taxes, pay to Jersey Pottery such additional amounts in respect of such Sales Taxes as are chargeable on the supply of the Goods.
- 7.5. Subject to any special terms and conditions agreed by the parties in writing Jersey Pottery may invoice the Customer for the Goods on Order Acceptance.
- 7.6. Save as agreed otherwise in writing in relation to any Contract the Customer shall pay the invoice in full and in cleared funds within 20 Business Days of the date of the invoice. Payment shall be made to the bank account nominated in writing by Jersey Pottery. Time of payment is of the essence.
- 7.7. If the Customer fails to make any payment due to Jersey Pottery under the Contract by the due date for payment, then the Customer shall pay interest on the overdue amount at the rate of 6% per annum above HSBC Bank Plc's base rate from time to time. Such interest shall accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgment. The Customer shall pay the interest together with the overdue amount.
- 7.8. Subject to the agreement of Jersey Pottery, payment may be made by credit card processed on Jersey Pottery's website. If payment is made by PayPal, Jersey Pottery reserves the right to charge an additional 3% of the price of the Goods.
- 7.9. The Customer shall pay all amounts due under the Contract in full without any set-

off, counterclaim, deduction or withholding (except for any deduction or withholding required by law). Jersey Pottery may at any time, without limiting any other rights or remedies it may have, set off any amount owing to it by the Customer against any amount payable by Jersey Pottery to the Customer.

8. Termination and suspension

8.1. If the Customer becomes subject to any of the events listed in clause 8.2, Jersey Pottery may terminate the Contract with immediate effect by giving written notice to the Customer.

8.2. For the purposes of clause 8.1, the relevant events are:

8.2.1. the Customer suspends, or threatens to suspend, payment of its debts, or is unable to pay its debts as they fall due or admits inability to pay its debts, or (being a company or limited liability partnership) is deemed unable to pay its debts within the meaning of section 123 of the Insolvency Act 1986, or (being an individual) is deemed either unable to pay its debts or as having no reasonable prospect of so doing, in either case, within the meaning of section 268 of the Insolvency Act 1986, or (being a partnership) has any partner to whom any of the foregoing apply;

8.2.2. the Customer commences negotiations with all or any class of its creditors with a view to rescheduling any of its debts, or makes a proposal for or enters into any compromise or arrangement with its creditors [other than (where the Customer is a company) where these events take place for the sole purpose of a scheme for a solvent amalgamation of the Customer with one or more other companies or the solvent reconstruction of the Customer];

8.2.3. (being a company) a petition is filed, a notice is given, a resolution is passed, or an order is made, for or in connection with the winding up of the Customer, other than for the sole purpose of a scheme for a solvent amalgamation of the Customer with one or more other companies or the solvent reconstruction of the Customer;

8.2.4. (being a company) an application is made to court, or an order is made, for the appointment of an administrator or if a notice of intention to appoint an administrator is given or if an administrator is appointed over the Customer;

8.2.5. (being a company) the holder of a qualifying floating charge over the Customer's assets has become entitled to appoint or has appointed an administrative receiver;

8.2.6. a person becomes entitled to appoint a receiver over the Customer's assets or a receiver is appointed over the Customer's assets;

8.2.7. (being an individual) the Customer is the subject of a bankruptcy petition or order;

8.2.8. a creditor or encumbrancer of the Customer attaches or takes possession of, or a distress, execution, sequestration or other such process is levied or enforced on or sued against, the whole or any part of its assets and such attachment or process is not discharged within 14 days;

8.2.9. any event occurs, or proceeding is taken, with respect to the Customer in any jurisdiction to which it is subject that has an effect equivalent or similar to any of the events mentioned in clause 8.2.1 to clause 8.2.6 (inclusive);

8.2.10. the Customer suspends, threatens to suspend, ceases or threatens to

cease to carry on all or a substantial part of its business;

- 8.2.11. the Customer's financial position deteriorates to such an extent that in Jersey Pottery's opinion the Customer's capability to adequately fulfil its obligations under the Contract has been placed in jeopardy; and
 - 8.2.12. (being an individual) the Customer dies or, by reason of illness or incapacity (whether mental or physical), is incapable of managing his or her own affairs or becomes a patient under any mental health legislation.
- 8.3. Without limiting its other rights or remedies, Jersey Pottery may suspend provision of the Goods under the Contract or any other contract between the Customer and Jersey Pottery if the Customer becomes subject to any of the events listed in clause 8.2.1 to clause 8.2.12, or Jersey Pottery reasonably believes that the Customer is about to become subject to any of them, or if the Customer fails to pay any amount due under this Contract on the due date for payment.
- 8.4. On termination of the Contract for any reason the Customer shall immediately pay to Jersey Pottery all of Jersey Pottery's outstanding unpaid invoices and interest.
- 8.5. Termination of the Contract, however arising, shall not affect any of the parties' rights, remedies, obligations and liabilities that have accrued as at termination.
- 8.6. Clauses which expressly or by implication survive termination of the Contract shall continue in full force and effect.

9. Limitation of liability

- 9.1. Nothing in these Conditions shall limit or exclude Jersey Pottery's liability for:
- 9.1.1. death or personal injury caused by its negligence, or the negligence of its employees, agents or subcontractors (as applicable);
 - 9.1.2. fraud or fraudulent misrepresentation;
 - 9.1.3. breach of the terms implied by section 12 of the Sale of Goods Act 1979;
 - 9.1.4. defective products under the Consumer Protection Act 1987; or
 - 9.1.5. any matter in respect of which it would be unlawful for Jersey Pottery to exclude or restrict liability.
- 9.2. Subject to clause 9.1:
- 9.2.1. Jersey Pottery shall under no circumstances whatever be liable to the Customer, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, for any loss of profit, or any indirect or consequential loss arising under or in connection with the Contract; and
 - 9.2.2. Jersey Pottery's total liability to the Customer in respect of all other losses arising under or in connection with the Contract, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, shall in no circumstances exceed 100% of the price of the Goods.

10. Force majeure

Neither party shall be liable for any failure or delay in performing its obligations under the Contract to the extent that such failure or delay is caused by a Force Majeure Event. A Force Majeure Event means any event beyond a party's reasonable control, which by its nature could not have been foreseen, or, if it could have been foreseen, was unavoidable, including strikes, lock-outs or other industrial disputes (whether involving its own workforce or a third party's), failure of energy sources or transport network, acts of God, war, terrorism, riot, civil commotion, interference by civil or military authorities, national or international calamity, armed

conflict, malicious damage, breakdown of plant or machinery, nuclear, chemical or biological contamination, sonic boom, explosions, collapse of building structures, fires, floods, storms, earthquakes, loss at sea, epidemics or similar events, natural disasters or extreme adverse weather conditions, or default of suppliers or subcontractors.

11. General

11.1. Assignment and other dealings.

11.1.1. Jersey Pottery may at any time assign, transfer, mortgage, charge, subcontract or deal in any other manner with all or any of its rights or obligations under the Contract.

11.1.2. The Customer may not assign, transfer, mortgage, charge, subcontract, declare a trust over or deal in any other manner with any or all of its rights or obligations under the Contract without the prior written consent of Jersey Pottery.

11.2. Notices.

11.2.1. Any notice or other communication given to a party under or in connection with the Contract shall be in writing, addressed to that party at its registered office (if it is a company) or its principal place of business (in any other case) or such other address as that party may have specified to the other party in writing in accordance with this clause, and shall be delivered personally, sent by pre-paid first class post or other next working day delivery service, commercial courier, fax or e-mail.

11.2.2. A notice or other communication shall be deemed to have been received: if delivered personally, when left at the address referred to in clause 11.2.1; if sent by pre-paid first class post or other next working day delivery service, at 9.00 am on the second Business Day after posting; if delivered by commercial courier, on the date and at the time that the courier's delivery receipt is signed; or, if sent by fax [or e-mail], one Business Day after transmission.

11.2.3. The provisions of this clause shall not apply to the service of any proceedings or other documents in any legal action.

11.3. Severance.

11.3.1. If any provision or part-provision of the Contract is or becomes invalid, illegal or unenforceable, it shall be deemed modified to the minimum extent necessary to make it valid, legal and enforceable. If such modification is not possible, the relevant provision or part-provision shall be deemed deleted. Any modification to or deletion of a provision or part-provision under this clause shall not affect the validity and enforceability of the rest of the Contract.

11.3.2. If any provision or part-provision of this Contract is invalid, illegal or unenforceable, the parties shall negotiate in good faith to amend such provision so that, as amended, it is legal, valid and enforceable, and, to the greatest extent possible, achieves the intended commercial result of the original provision.

11.4. **Waiver.** A waiver of any right or remedy under the Contract or law is only effective if given in writing and shall not be deemed a waiver of any subsequent breach or default. No failure or delay by a party to exercise any right or remedy provided under the Contract or by law shall constitute a waiver of that or any other right or remedy, nor shall it prevent or restrict the further exercise of that or any other right or

remedy. No single or partial exercise of such right or remedy shall prevent or restrict the further exercise of that or any other right or remedy.

- 11.5. **Third party rights.** A person who is not a party to the Contract shall not have any rights to enforce its terms.
- 11.6. **Variation.** Except as set out in these Conditions, no variation of the Contract, including the introduction of any additional terms and conditions, shall be effective unless it is in writing and signed by Jersey Pottery.
- 11.7. **Governing law.** The Contract, and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims), shall be governed by, and construed in accordance with the law of England and Wales.
- 11.8. **Jurisdiction.** Each party irrevocably agrees that the courts of England and Wales shall have exclusive jurisdiction to settle any dispute or claim arising out of or in connection with this Contract or its subject matter or formation (including non-contractual disputes or claims).